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**LETTER OF UNDERSTANDING  
BETWEEN DREXEL E-LEARNING AND  
CARROLL COMMUNITY COLLEGENURSING A.S. TO RN-BSN**

April 10, 2012

This Letter of Understanding is between Carroll Community College ("CARROLL") located at 1601 Washington Road, Westminster, MD 21157, and Drexel eLearning, Inc. ("DeL") located at 3001 Market Street, Philadelphia, PA 19104.

This Understanding covers specific responsibilities to be undertaken by CARROLL and by DeL.

The letter of understanding is divided into three sections. **Section I** is the basic understanding governing this specific project undertaken by CARROLL with DeL. **Section II** includes DeL's BSN Requirements with acceptable CARROLL courses. **Section III** focuses on the financial arrangement between CARROLL and DeL.

**SECTION I: Roles of CARROLL and DeL**

**DeL will:**

- Waive the application fee for CARROLL students applying to DeL's Program to Program RN-BSN Program
- To serve as a basis for evaluation of the program, DeL will provide aggregate statistical information, regarding application, applicant credentials and admissions decisions, in addition to aggregated academic progress data. This information will be shared annually with CARROLL.
- Develop and maintain a web page specifically for the use of CARROLL students, both current and graduates, as well as employees, their spouses/ significant others, and dependent children listing all online educational courses in this Letter of Understanding that will be offered at a reduced tuition rate, as stated in this Letter of Understanding.
- Manage all course registrations placed through the CARROLL – DeL web page.
- Produce at no cost to CARROLL any marketing materials related to CARROLL – DeL partnership

**CARROLL will:**

- Do an initial announcement of the relationship with DeL to be prepared by DeL
- Work with DeL to promote courses, as listed below, through whichever CARROLL outlets they see as fit.

**Term:** This understanding shall commence April 10, 2012 and will remain in effect unless terminated in written notice from either party. Changes to this document can be made in writing with mutual consent.

**Marketing:** This document does not provide DeL the right to use any logos or trademarks of CARROLL or any of its organizational units for any purpose whatsoever outside of the general co-branded marketing materials created for the purpose of communicating partnership benefits, site visit promotion and program marketing. Approved usage of the CARROLL logos and trademarks must follow established and published guidelines for logo use with any use approved in writing. Any questions concerning logo use must be referred to CARROLL directly for resolution.

This document does not provide CARROLL the right to use any logos or trademarks of Drexel University or any of its organizational units for any purpose whatsoever. Approved usage of the Drexel University logos and trademarks must follow



established and published guidelines for logo use with any use approved in writing. Any questions concerning logo use must be referred to DeL directly for resolution.

DeL will produce marketing materials for CARROLL approval prior to use. A joint marketing plan will be approved and activities may include such items as: development of co-branded brochure, internal communications materials, and articles in appropriate CARROLL publications, mailings to employees, e-mail communications, flyers, posters, and presentations at appropriate meetings or events. Each would be subject to prior approval of CARROLL.

**General:**

All activities of the parties hereunder shall be consistent with federal, state and local laws, including antitrust laws and Section 501(c) (3) of the Internal Revenue Code.

Neither party is authorized by the other party under this agreement to act on behalf of or in the name of the other party. Neither party shall have the authority to bind the other in contract, debt or otherwise.

This document constitutes the entire understanding of the parties and supersedes all previous agreements entered into. This document shall be construed in accordance with the laws of the Commonwealth of Pennsylvania and shall be deemed to have been accepted in said state. It may not be changed orally. Any controversy or claim arising out of or relating to this document, or the breach thereof, shall be settled by arbitration in Philadelphia, PA in accordance with the rules of the American Arbitration Association, and judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction thereof.

**SECTION II: Course Evaluation and Requirements**

**Course evaluation:** The CARROLL A.S. curriculum and the following CARROLL courses will be accepted as transfer credits for the BSN program with a grade of C or better (Drexel uses the Quarter System: 1 Semester Credit = 1.5 Quarter Credits):

Subject	Semester Credits Needed	Preapproved CARROLL Course Number
Nursing	30	A.S. Core Curriculum
English	6	ENGL 101 and ENGL 102
Humanities Elective	3	ENGL 211
Sociology	3	SOC 101
Psychology	3	PSYC 101
Growth & Development (Lifespan)	3	PSYC 210
Anatomy & Physiology	8	BIOL 210 and BIOL 211
Microbiology & Lab	4	BIOL 215
Computer Science or Communications	3	SPCH 101
Statistics	3	MATH 115
Economics	3	ECON 101
Ethics	3	PHIL 105



Social Science Elective	3	HIST 105
Advanced Physiology, Pathophysiology or Pharmacology	3	FULFILL AT DREXEL
Science Elective	4	BIOL 101
Open Elective	9	ART 135, SOC 110 & GEOG 105
Tier Three	31	Fully Completed at Drexel University Online (required)

*\*General Elective/Open Elective - Any non-remedial course (at least 100 level) that is part of an approved curriculum at an accredited college and that has at least an implied theoretical base (such as a practicum) may be used as a general elective. May not be a gym course, skills course, repeat course you have already taken, course used for other tier transfer credit.*

**Requirements:** Criteria for CARROLL A.S. students to be eligible for application to and acceptance at Drexel while enrolled at CARROLL:

- May apply no sooner than the last two semesters of the A.S. program
- Have a 2.5 GPA or higher
- Submit all official transcripts to Drexel
- Complete the online application at [www.drexel.com/carroll](http://www.drexel.com/carroll)

Requirements that must be completed once accepted into the Drexel BSN program, prior to enrolling in classes:

- Submit final transcript
- Submit a copy of active RN license
- Complete all pre-requisites (60 credit hours) with a grade of C or higher

### SECTION III: Financial Arrangement

- DeL will provide a Drexel reduced tuition rate (Exhibit I) to any CARROLL nursing program graduate, current student, employee, employee's spouse, significant other, or dependent child who participates in online programs and courses offered through this relationship, as stated in this Letter of Understanding.
- DeL will provide students with the forms required by Drexel University for access to the deferred billing program, which permits deferred payment of tuition until the first week of classes of the following term if the student works for an employer who reimburses the tuition.




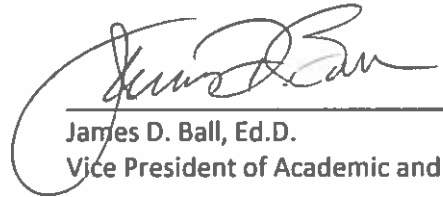
It is understood that no understanding has been entered into until this document has been fully completed and executed by an authorized individual for each party. If the above terms and conditions are acceptable, please sign and return to DeL.

For Drexel eLearning, Inc.

  
Date 5/3/12  
Dr. Kenneth Hartman  
President

For Carroll Community College

  
Date 4/18/12  
Faye Pappalardo, Ed.D.  
President

  
Date 4/18/12  
James D. Ball, Ed.D.  
Vice President of Academic and Student Affairs



**Exhibit I - Partner Tuition Rates - 2011-2012 Academic Year**

**(Tuition rates are subject to change academic year over year. Percentage discount will remain constant)**

**College of Nursing and Health Professions**

Bachelor's Degree Programs	Level	Tuition Rate/Credit	Reduction	Partner Rate/Credit
RN-BSN	UG	\$605	25%	\$454

